PELLISSIPPI STATE TECHNICAL COMMUNITY COLLEGE
MASTER SYLLABUS

BUSINESS GEOGRAPHICS
GIS 1600

Class Hours: 3.0  Credit Hours: 3.0
Laboratory Hours: 0.0  Date Revised: Fall 00

Catalog Course Description:

Focuses on the business applications of GIS primarily concerned with the analysis of customer and
demographic data in the context of the physical world. Business applications deal with the analysis
of alternative retail locations, the evaluation of market opportunities, and practical logistics.
Demographic databases are queried and results visualized addressing specific business decisions.

Entry Level Standards:

Students should have knowledge and experience working in the Windows operating system
environment, including the use of the Microsoft Office software components. Students should also
have the ability to use a standard keyboard and maintain a rate of 10 words per minute. Students
should also have mathematics, writing, and verbal skills at the college level.

Prerequisites:

None

Corequisite:

GIS 1010 or consent of GIS coordinator

Textbook(s) and Other Reference Materials Basic to the Course:

TBA

I. Week/Unit/Topic Basis:

TBA

II. Course Objectives*:

A. Understand the use of Business GIS tools and data to facilitate its usefulness in the business
environment. I, II, IV

B. Understand the relationship between use of GIS tools and the accomplishment of business
objectives. I, II, IV

*Roman numerals after course objectives reference goals of the GIS program.

III. Instructional Processes*:

Students will:
1. Use spatial elements, measurements, locations and references to develop graphic and numerical awareness of the real world. Understand how information in the form of maps and numbers connect to the physical world. *Numerical Literacy Outcome, Transitional Strategy*

2. Be familiar with the basic procedures and the overall quality of GIS databases. *Numerical Literacy Outcome, Problem Solving and Decision Making Outcome*

3. Participate in open discussions regarding the strengths and weaknesses of GIS procedures and what improvements might be made in future releases. *Active Learning Strategies, Communication Outcome, Transitional Strategy*

4. Use the Internet and electronic mail to communicate effectively between the instructor, other students, and for information gathering. *Technological Literacy Outcome, Information Literacy Outcome*

5. Internalize the work ethic by demonstrating regular attendance, punctuality, dependability, cooperation with teachers and peers, and professionalism. *Personal Development Outcome*

*Strategies and outcomes listed after instructional processes reference Pellissippi State’s goals for strengthening general education knowledge and skills, connecting coursework to experiences beyond the classroom, and encouraging students to take active and responsible roles in the educational process.

**IV. Expectations for Student Performance***:

Upon successful completion of this course, the student should be able to:

1. Demonstrate Geocoding of street addresses. A, B
2. Use US Census data. A, B
3. Explain the process of business site selection. A, B
4. Explain what is meant by Location Based Services. A, B
5. Identify sources of demographic and business data. A, B
6. Discuss quality of selected business data. A, B
7. Identify the major vendors in the Business Geographics software market. A, B
8. Identify major web sites where Business Geographics information are available. A, B
9. Identify major publications that carry Business Geographics information. A, B
10. Conduct analysis with GIS to illustrate spatial buffering. A, B
11. Conduct analysis with GIS to make a complex query using multiple tables and using Structured Query Language (SQL). A, B
12. Set up a Business Geographics project to study and communicate the demographics of an urban county. A, B

*Letters after performance expectations reference the course objectives listed above.*

**V. Evaluation**:
A. Testing Procedures: 65% of grade

Four tests will be administered (three tests plus the final) counting for approximately 65% of the final grade.

B. Laboratory Expectations: 35% of grade

Students will be assigned group and/or individual projects. The ability to work with others, the ability to make efficient use of equipment, and the level at which students perform will contribute to the grade.

C. Field Work:

N/A

D. Other Evaluation Methods:

N/A

VI. Policies:

A. Attendance Policy:

Pellissippi State Technical Community College expects students to attend all scheduled instructional activities. As a minimum, students in all courses must be present for at least 75 percent of their scheduled class and laboratory meetings in order to receive credit for the course.

B. Academic Dishonesty:

Plagiarism, cheating and other forms of academic dishonesty are prohibited. A student guilty of academic misconduct, either directly or indirectly through participation or assistance, is immediately responsible to the instructor of the class. In addition to other possible disciplinary sanctions that may be imposed through the regular Pellissippi State procedures as a result of academic misconduct, the instructor has the authority to assign an F for the exercise or examination or to assign an F in the course.

C. Use of Equipment:

Any act of misuse, vandalism, malicious or unwarranted damage or destruction, defacing, disfiguring, or unauthorized use of property/equipment belonging to Pellissippi State is subject to disciplinary sanction.